



WHAT WILL YOU BE DOING?

First of all: we like to keep things **short, simple but clear**.

This is a full time role where you will be guided and trained on the **ins and outs of recruitment, business development, account management, sourcing and networking** during an intensive 3 months training period with your team

Upon completion of the 3 months you will be **immersed into an existing team** of Recruitment Consultants, Business Developers or our Internal Talent Acquisition team

You will be able to **choose your specialization in one the four Learning Tracks**: candidate sourcing, account management, business development or internal talent acquisition

You will **gain the all-around skills to develop your career as a Sales and Recruitment Consultant** in the recruitment sphere with a commercially minded attitude towards thriving niches in tech: Fintech, SaaS, Cyber Security and eCommerce

You'll get the chance to **trial and error as an entrepreneur** in your self-built network, of course not without the **guidance and coaching** of your manager (we like to call them **mentors** instead)

You will be part of a **like-minded group** who will be exploring and learning the skills needed to succeed together

You will be guided, trained and coached how to **sell the most complex products on the market, people**

Start date for this role is July/August/September 2022

Of course there are no rules or guidelines that work every time, but so far we have experienced the following to work well:

- **Goal oriented** - You are a high achieving individual, whether that in sales drivers, entrepreneurial goals or a commercial mindset
- **Sociable, eager and ambitious** - You are ready to embark on a career in business with a passion to connect with people
- **You do things differently** - You pursue opportunities without regard to resources currently controlled. You are a teamplayer and fit a scale-up culture which is entrepreneurial and challenging

- **Qualities of a leader** - you actively engaged in something that requires an extra level of commitment
- **Emotionally intelligent**
- **Funny and kind** - You are genuinely kind and like a joke or two. We work hard and spend a lot of time together - we want to have fun along the way!
- **Fluent in German language**

WHO WE ARE

We are known for our **knowledge, expertise and over 10 years of experience** in the recruitment market where we operate in the **Fintech, Payments, SaaS, eCommerce and Cyber Security industries**. We **strategically** help our partners grow through headhunting and sourcing the best workforce for their needs.

- We are colleagues but also **friends**.
- We are international and have over 15 different nationalities represented in our company
- 92% of us travel to the office by bike or foot.
- We are **growing rapidly** and our team members are as well. 35% of us got promoted internally in the past 2 years.
- **Super important metrics about our company:** Sushi and Pizza are both tied at 42% as our favorite dish, with 15% of us preferring Veggie meals. Hot beverage choice is clear: 71% of us are coffee drinkers and 28% are tea drinkers
- Our **ethos and backbone of PCN lies in our diversity**, we are fully inclusive and welcome people from all backgrounds.

WHAT WE OFFER

- **4-Day Work Week** and still be paid for 5. Yes you read that right, nice to be on the progressive side of work-life balance, isn't it?
- **Dedicated onboarding and training** - You will not only receive our dedicated onboarding program and the intensive training through the Traineeship, you will work and learn amongst your peer group of fellow grads and professionals
- **Daily lunch provided** from local restaurants
- **Unlimited commission structure**
- **Incentive travel trips** (in the past we've done South Africa, Greece, French Alps) and **target Lunch Clubs** (get the ultimate bougie meal experience)
- **Amazing location** right on the **heart of Berlin**
- **20 vacation days** (plus all those extra Friday's off, it's a lot of time for you)