

Recruitment Consultant - Life Sciences - Berlin (m/f/d)

Fast track your career in Berlin

Phaidon International has grown from humble beginnings to being listed as one of the fastestgrowing businesses, in any industry, in the world, for the last 3 years (Sunday Times

International Track 200) and one of the Fastest Growing businesses in Europe 2018 and USA 2019. Recent growth has seen the business go from almost 400 to 850+ consultants and 8 to 11 offices in just a couple of years, including our newest opening in Berlin-our hub for the DACH region. Due to this growth in our Berlin Office we are looking to add a Life Sciences Recruitment Consultant for a Contracts Desk to our **EPM Scientific team**.

EPM Scientific focuses on servicing the Quality Assurance, Regulatory Affairs, Medical and Clinical functions across the Life Sciences on a contract/ freelance basis. EPM Scientific partners with organisations and proactively tracks the top talent in the market, securing the best talent for their clients-the most prestigious life sciences companies in the world across verticals such as: Pharmaceuticals, Biotechnology, Medical Devices and Medical Technology.

We opened our Berlin office last January and it was the most successful opening in Phaidon's history, we are now at 27 people and looking to double that by the end of February and be at 100 pax across the DACH region by the end of 2020. In line with this expansion there is an opportunity for a Life Sciences Recruitment Consultant to join our contract desk on EPM Scientific in Berlin and fast track their career- including the ability to earn equity in addition to an industry leading commission structure, a quick path to directorship and international relocation opportunities.

What does a Recruitment Consultant do?

- Our Recruitment Consultants proactively acquire and maintain relationships with a wide range of institutions in their designated industry.
- They acquire, maintain and track the top talent in their sectors enabling them to service their clients quickly.
- You will build relationships with senior stakeholders using your fluency in their Native Language- German or English (other European Languages an advantage)
- They then consult with their client to understand their needs in terms of specialist talent.
- Our Recruitment Consultants manage the process from start to finish from pulling the job, to sourcing the talent, all the way to negotiating the job offer.
- When a candidate is successfully placed with a client our Recruitment Consultants will not only receive a commission but will be moving their way up the ladder to success and management
- Within 12-18 months (with Training) we would expect you to be taking your first steps into management and support you with building a successful team of consultants

What are the perks of being a Recruitment Consultant at Phaidon International?

- An award-winning Management training program alongside continuous training and support from our learning and development team and your manager even as someone with experience.
- A Start-Up atmosphere backed by the support and structure of an International company
- Transparent and set targets for your career set from day one
- Base salary + uncapped commission.
- 24 days paid Holiday AND Public holidays AND ½ day on your birthday.

- Exposure and daily contact with both Internal and External Senior Managers and Leaders of Industry.
- Some extra incentives include; Weekly early finish target, Monthly team and office socials,
- Quarterly reward lunches and Bi-annual company paid for holiday to locations such as Seville and Las Vegas.

Our Recruitment Consultants come from diverse backgrounds, but a few things they have in common are, they:

- Are naturally competitive and goal-driven, excelling in a fast-paced environment.
- Strive to continuously learn and develop themselves
- Are self-motivated with a "can do " attitude
- Thrive in both an individual and team setting.
- Naturally inspires and motivates those around them, actively contributing to office culture

I'm looking to hire individuals who want to work in a dynamic, challenging and fast-paced environment- we have the benefit of having an ambitious, start-up mentality with the backing of an international corporate, high growth business.

As a company we have had YOY double-digit and organic growth- you are in charge of the pace of your progression and it is our people that have been the foundation of our success.