



idealo is a Berlin success story: in 2000 we started out with the mission of helping consumers make the best purchasing decisions. Today, with 1.5 million visits per day, 50,000 shops and more than 330 million product offers, we are one of the most popular German e-commerce websites and one of the leading European shopping and comparison platforms. We are active as a price comparison platform in six countries (Austria, France, Germany, Great Britain, Italy and Spain).

As a member of our team, you can look forward to working with a large degree of freedom in an international and inspirational environment. We are located in the heart of Berlin and offer a unique idealo spirit. Your ideas are the driving force that move our business forward. Not only our product portfolio is diverse, but also the people who work on it. We want you just as you are! Origin, religion, gender, sexual orientation or a degree of disability are irrelevant.

If you are passionate about improving the world of online shopping alongside 700 idealos from 40 nations, apply with us today.

Work Student Sales - Team Spain

About your new role

- ✓ You support our Spanish sales and account management team in their daily work through various support activities
- ✓ You conduct market-and competitive analyses
- ✓ You are responsible for finding new potential shops (leads) based on several quality criterias
- ✓ You independently research data from various sources and prepare it in a structured manner
- ✓ You identify the right contacts with potential cooperation partners, through phone and email

Skills & Requirements

- ✓ You are sales-driven and are ready for the challenges that the international sales and account management team will face
- ✓ You are interested in e-commerce and have an affinity for online marketing
- ✓ You are communicative and work independently, both structured and with great focus
- ✓ You are curious, reliable and a fast learner
- ✓ You speak Spanish at a native language level and also have good German and / or English skills
- ✓ You have some experience with MS Office or G-Suite, JIRA and/or Salesforce is a plus

At idealo you can expect

Training opportunities for your individual management or specialist career

The provision of all necessary equipment that you need to deliver top performances

Employees are self-reliant and free to schedule their own work day

Onboarding program including Welcome Day, Trainings and individual incorporation

The chance to work together on our goals, while also working to create something new

700 motivated colleagues and a cool office loft in the trendy district of Kreuzberg



Stephanie Gläser

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