

JOB PROFILE

Business Development Working Student (m/f/d)

D I V E
S O L U T I O N S

OUR COMPANY

Our award-winning startup dive solutions provides web-based CAE solutions for engineering companies. Our in-house software utilizes novel particle-based technologies to simulate fluidic processes in complex mechanical systems. We accelerate development processes and decision making. Our dogma: We create beloved world-class software to help engineers design more sustainable products every day.

OUR CULTURE

We trust in creative people who love what they do. People who want to work on cutting edge technology that empowers engineers to make the world a better place. We believe in diversity, strong teams and healthy and friendly culture of trust, constructive feedback and empowerment. Work is not a job. Work is being passionate about something, meeting great people and building something you believe in.

YOUR MISSION

You drive our growth by supporting our business development team and co-creating sales and marketing strategies.

YOUR TASKS

- You support in the sales and marketing process.
- You generate customer leads as our junior lead machine.
- You analyze customers and create business cases.
- You create new concepts for efficient customer approaches.

YOUR PROFILE

- ✓ You are motivated, reliable and confident.
- ✓ You are tech-savvy and have fundamental knowledge about industrial product development.
- ✓ You speak fluent German and English.
- ✓ You study business engineering or similar.
- ✓ You are interested in a long-term collaboration.

OUR OFFER

- ❖ Inspiring culture of creativity, failure and improvement, fast decision making, best-ideas-win philosophy.
- ❖ Personal and extensive onboarding, professional and personal development opportunities, team and network of internationally operating experts.
- ❖ Product demonstration meetups, company team-ups, joint voluntary service.
- ❖ Central workplace in Berlin, amazing IT equipment & tech talks to spread knowledge.
- ❖ Possibilities for internships and theses.

You want to become part of our team? Start your application! Just send your curriculum vitae to:
talent@dive-solutions.de